

## Track 7: Performance Session 770

### A Case for a Metal Model Approach to Data Base Design

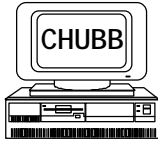
Doug Eberle, Chubb & Son Inc.  
Carol Johnson, Chubb & Son Inc.

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- Introduction
- What is “Apex”
- What is a Meta Model Data Base Design
  - Product Definition
  - Customer Group Management System
  - Policy/Service Management System
- Benefits, Issues and Challenges
- Discussion

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## CHUBB Corporation

- Chubb Corporation
  - Chubb & Son Inc. (Property & Casualty)
  - Chubb Life America (Life & Health)
  - Bellemead Development Copr (Real Estate)
- 3rd largest US - 13th largest Worldwide
- Revenues of \$6 billion
- Total assets of \$23 billion
- 100 offices worldwide
- 10,000 employees worldwide

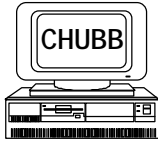
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## Presenters

- Doug Eberle
  - Business Consultant - 18 years experience in Chubb I/T focusing on consolidating operational information into common information structures
  - ISP and APEX BAA team member, 3 years IEF
- Carol Johnson
  - Data Architect - 16 years experience in Chubb I/T focusing on developing policy rating systems
  - APEX BAA team member, 3 years IEF

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## Chubb & Son Technical Environment

### ■ Client / Server Systems

- OS/2 Clients 'C', 'C++', Smalltalk
- Local Servers running OS/2 & DB2/2
- Data primarily centralized on mainframe in DB/2

### ■ Legacy Systems

- IMS/DC Telon, Cobol
- DBMS - DB2 and IMS

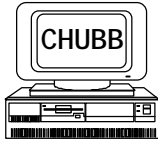
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## IE / IEF Experience

- ISP for all of Chubb & Son completed December 1991
- IEF Pilot project - Policy processing system 1991-1992  
IMS/DC - 61 entities; 40 transactions; 110 procedures;  
2,600 function points
- Client Information System 1993 - 1994  
IMS/DC - 112 entities; 50 transactions; 120 procedures;  
3,800 function points
- APEX - Commercial Policy System 1993 - 1996 ~ 1999  
Client/Server - 410 entities; 390 transactions; 900  
procedures; 112,500 function points [Composer 5.3]

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## IE / IEF Experience

- Claims Reengineering 1996 - 1998?
- Client, APEX and Claims based on a common information architecture
- Mainframe Encyclopedia
- IEF 5.3 Beta site

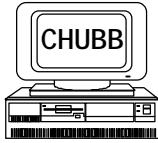
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## APEX Background

- Traditional “Stove Pipe” legacy system development
  - Integrated Policy Print & “Work in Process” systems
  - 13 commercial line of business policy systems
- ISP recommended Client and Product (APEX) projects
- APEX timeline
  - Product architecture design started 6/92
  - System construction started 4/94
  - Release 1 implementation scheduled 6/96
  - Product definition analysis started 3/92

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## APEX Business Objectives

- Provide mechanism for rapid and cost effective development of niche products - for both local and global markets
- Support all lines of business and all types of transactions
- Respond quickly and easily to regulatory changes
- Share information and expertise across the enterprise
- Promote data integrity and consistency
- Improve the usability of product systems
  - Reduce operational costs
  - Integrate with desktop and other applications

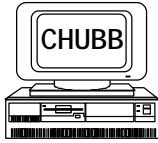
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## APEX I/T Requirements

- Significantly reduce system development and maintenance costs
- Eliminate I/T as a critical path (bottle neck) in product development and support
- Replace all legacy policy systems - Year 2000
- Provide tools and structure for product development and change management
- Facilitate technical platform independence
- Promote reuse of components

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## Meeting the Needs

- Creation of Business Rules Management Architecture
  - Stable rules managed via integrated data structure
  - Dynamic rules managed as instance data
  - Coded rules, where necessary, done as procedure logic
- Creation of Information Architecture
  - Shared Resources (Client, Location, Subject)
  - Product Definition Information - common components
  - Quote / Policy Issuance Information

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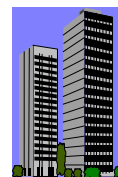


## META MODEL Definition

- General - Information about data
- APEX - structured yet flexible method of specifying information about business objects

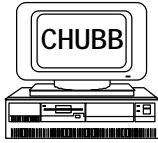


“I want to call this  
a residence”



“I want to call this  
a building”

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## Product Management

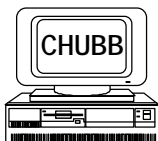
### Functionality

(What the system can do)

### Business Rules

(What the business dictates)

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## Product Management

### Functionality

(What the system can do)

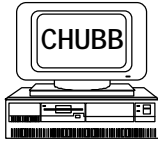
***Ability to process newlines, renewals, endorsements...***  
***Ability to ask any question***

### Business Rules

(What the business dictates)

***EDP Property requires raised floor information***

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## Product Management

Functionality (Software)

***STABLE***

Business Rules (Data)

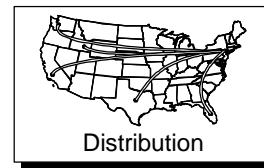
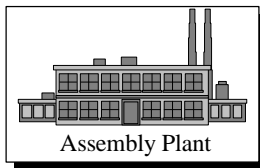
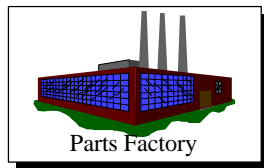
***VOLATILE***

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## Product Management

Functionality (Software)

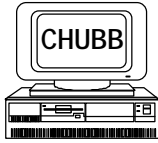


Business Rules (Data)

***VOLATILE***

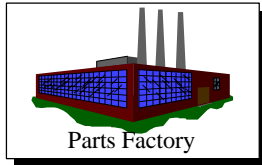
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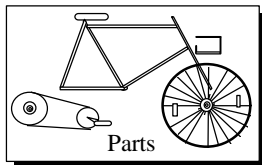


## Product Management

### Functionality (Software)



### Business Rules (Data)

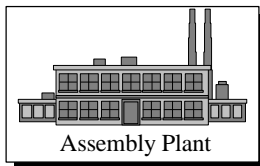
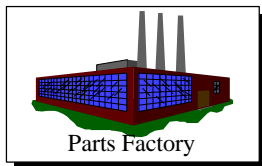


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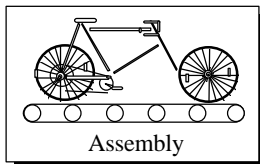
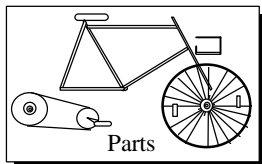


## Product Management

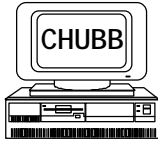
### Functionality (Software)



### Business Rules (Data)

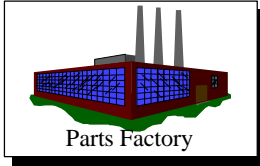


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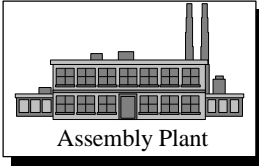


## Product Management

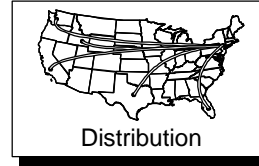
### Functionality (Software)



Parts Factory

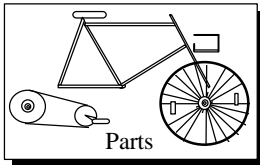


Assembly Plant

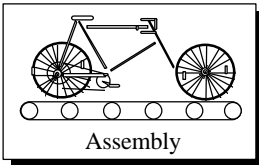


Distribution

### Business Rules (Data)



Parts



Assembly



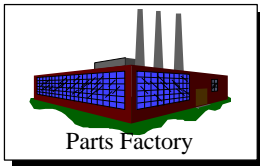
Finished Goods

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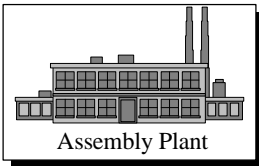


## Product Management

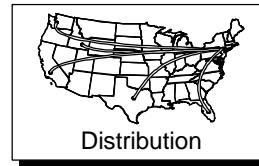
### Functionality (Software)



Parts Factory

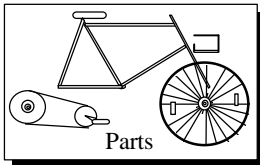


Assembly Plant

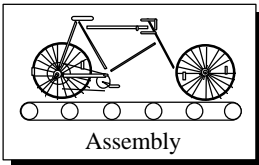


Distribution

### Business Rules (Data)



Parts



Assembly



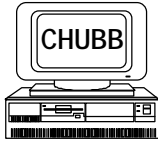
Finished Goods

*Practice  
System*

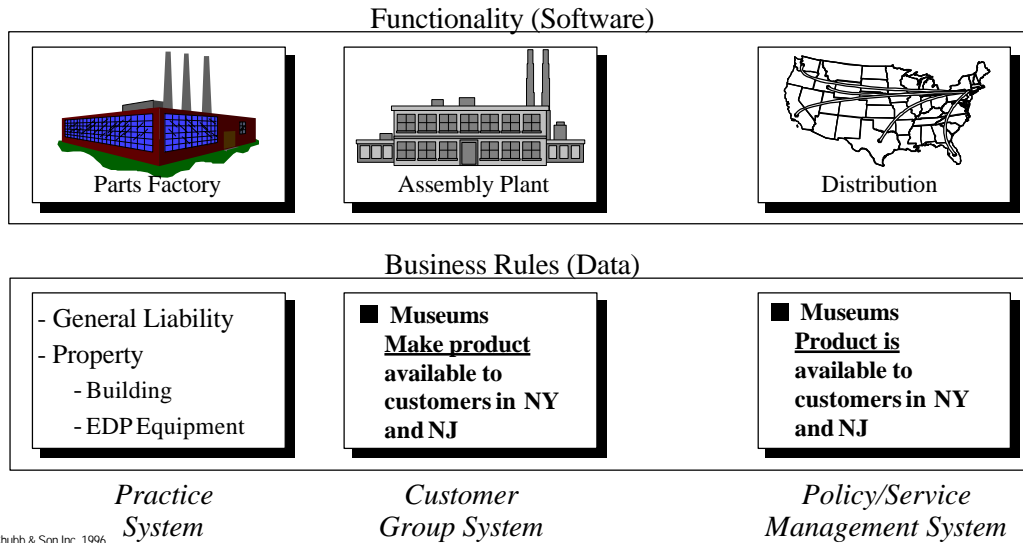
*Customer  
Group System*

*Policy/Service  
Management System*

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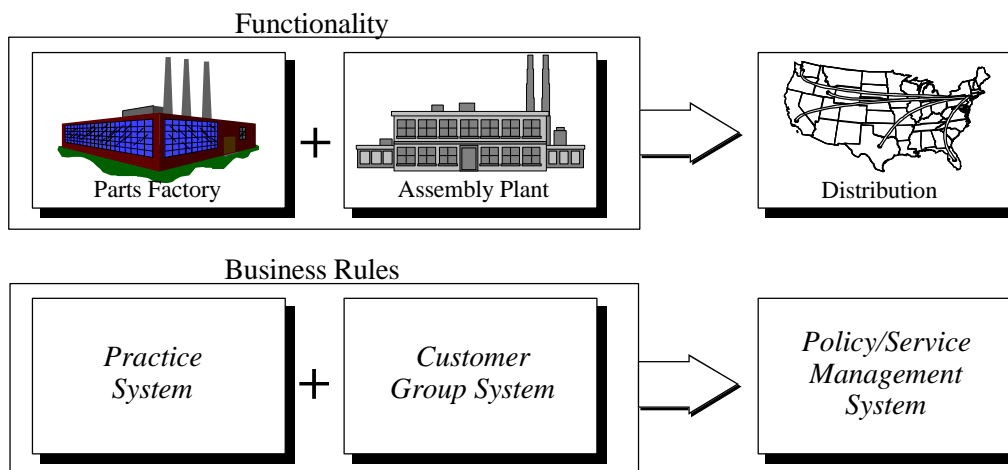
## Concept to Market / Maintenance



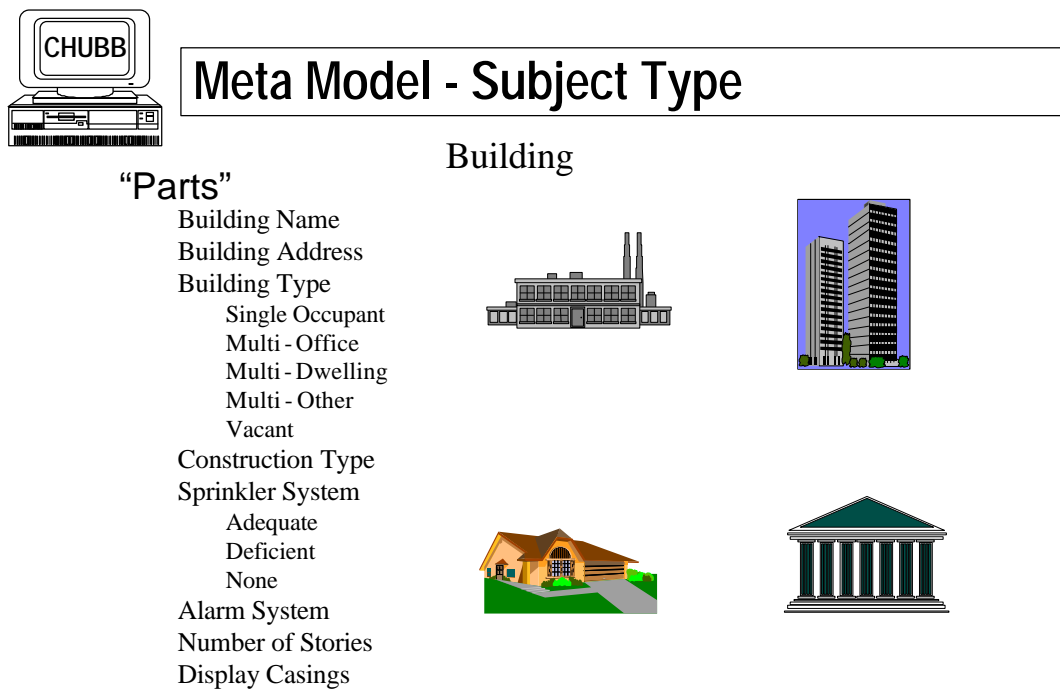
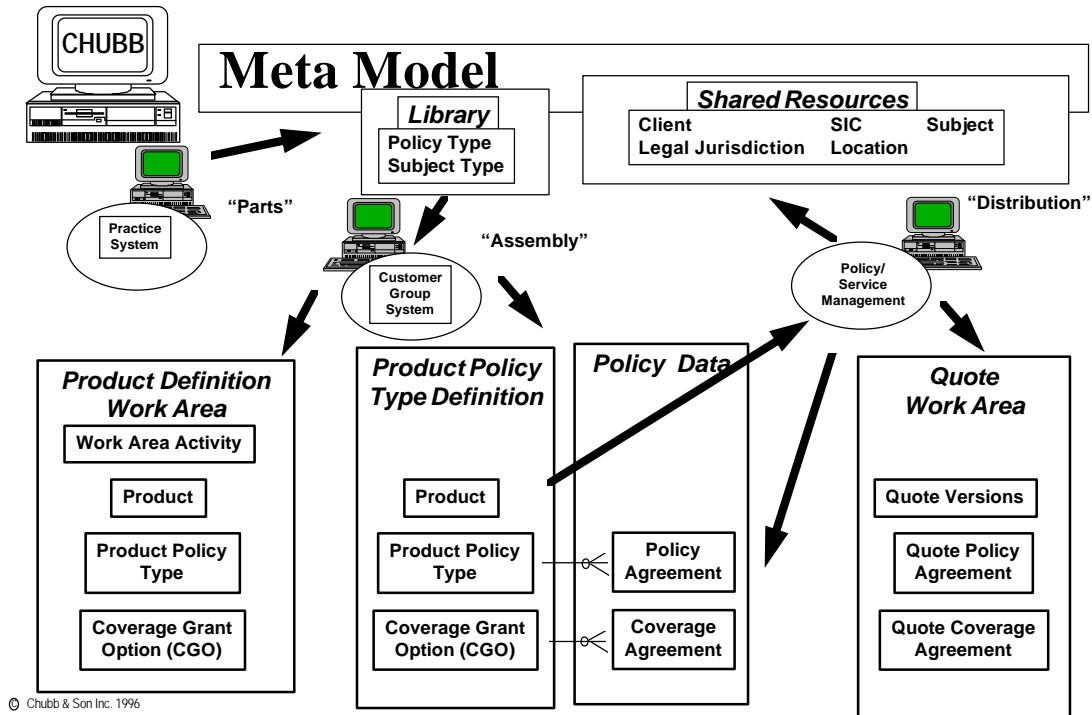
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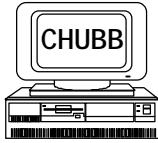


## Customer Support



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## Meta Model - Product Subject Type

### Museum Property Insurance

#### “Parts”

Building Name  
Building Address  
Building Type  
    Single Occupant  
    Multi - Office  
    Multi - Dwelling  
    Multi - Other  
    Vacant  
Construction Type  
Sprinkler System  
    Adequate  
    Deficient  
    None  
Alarm System  
Number of Stories  
Permanent Display Casings



#### “Assembly”

Building Name  
Building Address  
Construction Type  
Sprinkler System  
    Adequate  
    Deficient  
    None  
Alarm System  
Number of Stories  
Permanent Display Casings

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## Meta Model - Subject

### “The Frick Museum”

#### “Assembly”

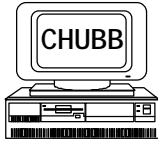
Building Name  
  
Building Address  
  
Construction Type  
Sprinkler System - Adequate  
                          Deficient  
                          None  
Alarm System  
Number of Stories  
Permanent Display Casings



#### “Distribution”

The Frick House  
  
20 East 70th Street  
New York, NY 10017  
  
Masonry Non-Combustible  
  
Adequate  
  
Both Local and Central  
  
3  
  
Wall Mounted Glass

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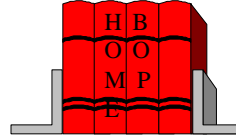


## Meta Model - Coverage Type

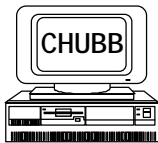
### Property Policy Coverages

#### “Parts”

Building  
Debris Removal  
Newly Acquired Collections  
Trees, Lawns, Shrubs and Topiary  
Broadcast Towers and Antennas  
Underground Storage Tanks



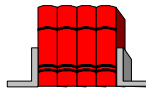
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## Meta Model - Product Coverages

### Museums Property Policy Coverages

#### “Parts”



Building  
Debris Removal  
Newly Acquired Collections  
Trees, Lawns, Shrubs and Topiary  
Broadcast Towers and Antennas  
Underground Storage Tanks

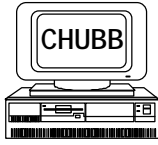
#### “Assembly”

Offered to Museums  
and Cultural Institutions  
in New York and California



Museum Building  
Debris Removal  
Newly Acquired Collections  
Trees, Lawns, Shrubs and Topiary

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## Meta Model - Policy Agreement Coverage

### The Frick Museum Property Policy Coverages

#### “Assembly”

Museum Building  
Debris Removal  
Newly Acquired Collections  
Trees, Lawns, Shrubs and Topiary



#### “Distribution”

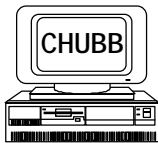
Museum Building  
Newly Acquired Collections



“Frick Museum  
Property Policy”



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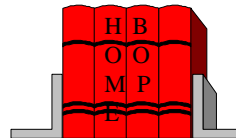


## Meta Model - Financial Obligation

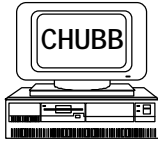
### Property Policy Limits

#### “Parts”

Building All-Risk Limit  
Additional Living Expenses Limit  
Building Earthquake Limit  
Debris Removal Limit  
Newly Acquired Collections Limit  
Trees, Lawns, Shrubs and Topiary Limit  
Broadcast Towers Limit  
Underground Storage Tanks Clean-up Limit



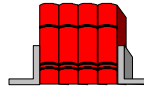
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## Meta Model - Product Financial Obligation

### Museums Property Policy Limits

“Parts”



“Assembly”



Building All-Risk Limit  
Additional Living Expenses Limit  
Building Earthquake Limit  
Debris Removal Limit  
Newly Acquired Collections Limit  
Trees, Lawns, Shrubs and Topiary Limit  
Broadcast Towers Limit  
Underground Storage Tanks Clean-up Limit

Museum All-Risk Limit  
available in NY and CA

Museum Earthquake Limit  
available in NY  
available in CA up to \$5,000,000

Newly Acquired Collections Limit  
available in NY and CA up to \$5,000,000

Trees, Lawns, Shrubs and Topiary Limit  
available in NY, CA up to \$25,000

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## Meta Model - Financial Agreement

### The Frick Museum Property Policy Limits

“Assembly”



“Distribution”

Museum All-Risk Limit  
available in NY and CA

Museum All-Risk Limit \$10,000,000

Museum Earthquake Limit  
available in NY  
available in CA up to \$5,000,000

Museum Earthquake Limit \$10,000,000

Newly Acquired Collections Limit  
available in NY and CA up to \$5,000,000

Newly Acquired Collections Limit \$1,000,000

Trees, Lawns, Shrubs and Topiary Limit  
available in NY, CA up to \$25,000

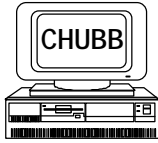


“Frick Museum  
Property Policy”



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## Benefits, Issues and Challenges

- Benefits
- Business Issues
- Technical Issues
- Organizational Challenges

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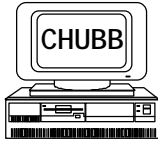


## Benefits - Rapid Change

### Capturing a New Piece of Information

TYPE OF CHANGE	DATA CAPTURE AND BUSINESS RULES	NEW D/B FIELD	OTHER IMPACT	TOTAL IMPACT
APEX	20 minutes	0	-Customer Test 10 Minutes	30 Minutes
LEGACY	1-2 weeks	4-6 weeks	-Customer test 1-2 weeks -DBA Scheduling	6 - 10 Weeks

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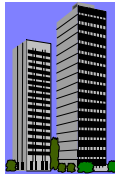


## Benefits - Sharing Information

### Updates to information can be shared by interested parties



"I did a loss control survey and recommended a Central burglar alarm. They installed it on 3/10/1996"



#### Burglar Alarm

Local - as of 2/10/1996

Central - as of 3/10/1996 - current



"There was only a Local burglar alarm when I wrote the policy in February 1996 but now my policy system advises me that that information is no longer current"

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## Business Issues

### ■ Educating the Underwriting Departments

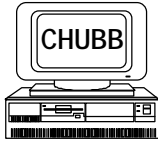
- New structure
- New abilities
- New control

### ■ Getting Underwriting Resources for Product Definition

- Business Role
- I/T Role



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## Technical Issues

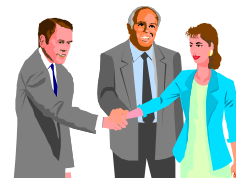
- Sharing Information
  - Ability to update information from many sources
  - Retain private view of information in each system
- Performance
  - Access of Definition to interpret data
- Data Repository Tools
  - Inability to use DBMS Catalogue for business data

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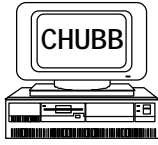


## Organizational Challenges

- Ownership of “Parts”
  - Responsibility for definition - a role the Customer may not want
  - Ensure reusability
- Change in Roles and Responsibilities
  - Recognizing Potential
  - Allocating Resources
- Develop Partnership for Joint Development



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## Discussion

### ■ Questions and Answers ? ?

